



SUNDAY	MONDAY			TUESDAY		WEDNESDAY		THURSDAY			FRIDAY		SATURDAY		
VISIT <a href="http://WWW.KWPPCAMPUS.COM">WWW.KWPPCAMPUS.COM</a> TO ACCESS THE CALENDAR											1 COMMAND YOUR DAY 9-10AM (VIRTUAL)		2		
3	4			5 COMMAND YOUR DAY 9-10AM (VIRTUAL)		6 COMMAND YOUR DAY 9-10AM (VIRTUAL)		7 COMMAND YOUR DAY 9-10AM (VIRTUAL)			8 COMMAND YOUR DAY 9-10AM (VIRTUAL)		9		
	MEGA MONEY MONDAY COMMAND YOUR DAY: BOLD RECAP, SCRIPTS, ROLE PLAY & LEAD GENERATION (IN PERSON) 9—10 AM			KWPP INFO SESSION (VIRTUAL) 5—7 PM		BOLD—6TH STEP (IN PERSON) 9 AM— 2 PM		KWPP INFO SESSION (IN PERSON) 5—7 PM							
				MD BUYER CONTRACT—MAKING YOUR BUYER CUSTOMERS YOUR CLIENT W/ RACHEL JEFFERIES (VIRTUAL) 5:30—7:30 PM		MD BUYER CONTRACT—MAKING YOUR BUYER CUSTOMERS YOUR CLIENT W/ RACHEL JEFFERIES (VIRTUAL) 1:30—3:30 PM		VALUE2: HOW TO ARTICULATE YOUR VALUES TO YOUR CLIENT (VIRTUAL) 1—5 PM							
	KWPP TOWNHALL MEETING (VIRTUAL) 11 AM—12 PM			OPERATION: PUSH (IN PERSON) 5:45—7 PM TOPIC: OPEN HOUSE BLITZ PREP				MD / DC REGIONAL AWARDS & FR 2024 RECAP 4—7 PM MERRIWEATHER LAKEHOUSE 10209 WINCOPIN CIR. COLUMBIA, MD, 21044							
10	11			12 COMMAND YOUR DAY 9-10AM (VIRTUAL)		13 COMMAND YOUR DAY 9-10AM (VIRTUAL)		14 COMMAND YOUR DAY 9-10AM (VIRTUAL)			15 COMMAND YOUR DAY 9-10AM (VIRTUAL)		16		
	MEGA MONEY MONDAY COMMAND YOUR DAY: BOLD RECAP, SCRIPTS, ROLE PLAY & LEAD GENERATION (IN PERSON) 9—10 AM			PROFIT CAMP (VIRTUAL) 2—5 PM		BOLD—7TH STEP (IN PERSON) 9 AM— 2 PM		KWPP INFO SESSION (IN PERSON) 5—7 PM					201+ CLUB MONTHLY CHECK IN WORKSHOP (IN PERSON) 10 AM – 11:30 AM		
				KWPP INFO SESSION (VIRTUAL) 5—7 PM		MANDATORY NEW AGENT ORIENTATION (IN PERSON) 1 –3 PM									
				ALL YOU NEED TO KNOW ABOUT MD SALES CONTRACTS W/ RACHEL JEFFERIES (VIRTUAL) 5:30—7:30 PM		ALL YOU NEED TO KNOW ABOUT MD SALES CONTRACTS W/ RACHEL JEFFERIES (VIRTUAL) 1:30—3:30 PM		201+ CLUB MONTHLY CHECK IN WORKSHOP (IN PERSON) 6 – 7:30 PM							
				KWPP STAKEHOLDERS MEETING FR 2024 RECAP (HYBRID) 6 – 8 PM		THE IMPACT OF AI IN REAL ESTATE MARKET & HOW YOU CAN USE IT TO YOUR BUSINESS W/ JASON FENWICK (VIRTUAL) 3—4 PM									
						OPERATION: PUSH (IN PERSON) 5:45—7 PM TOPIC: OPEN HOUSE BLITZ PREP									
17	18 COMMAND YOUR DAY 9-10AM (VIRTUAL)			19 COMMAND YOUR DAY 9-10AM (VIRTUAL)		20 COMMAND YOUR DAY 9-10AM (VIRTUAL)		21 COMMAND YOUR DAY 9-10AM (VIRTUAL)			22 COMMAND YOUR DAY 9-10AM (VIRTUAL)		23		
	KWPP TOWNHALL MEETING (VIRTUAL) 11 AM—12 PM			KWPP INFO SESSION (VIRTUAL) 5—7 PM		INVESTMENT DIVISION SESSION W/ FRANK GODFREY & ODEE DAWODU (VIRTUAL) 6 – 7:30 PM		CAPPER MASTERMIND (IN PERSON) 1 – 3 PM					OPEN HOUSE BLITZ (MEGA OPEN HOUSE) 10 AM - ONWARDS		
	ROLLIN' W/ RENTALS W/ LANCE MACON (VIRTUAL) 12—1 PM			THE NAME OF THE GAME: MD LISTING CONTRACTS W/ RACHEL JEFFERIES (VIRTUAL) 5:30—7:30 PM				KWPP INFO SESSION (IN PERSON) 5—7 PM							
	PATH TO GET PAID W/ DELORES THOMPSON 1– 2 PM (VIRTUAL)			OPERATION: PUSH (IN PERSON) 5:45—7 PM TOPIC: OPEN HOUSE BLITZ		THE NAME OF THE GAME: MD LISTING CONTRACTS W/ RACHEL JEFFERIES (VIRTUAL) 1:30—3:30 PM		PGCAR AWARDS GALA 6—10 PM MARTIN'S CROSSWINDS 7400 GREENWAY CENTER DR.							
24	25 COMMAND YOUR DAY 9-10AM (VIRTUAL)			26 COMMAND YOUR DAY 9-10AM (VIRTUAL)		27 COMMAND YOUR DAY 9-10AM (VIRTUAL)		28 COMMAND YOUR DAY 9-10AM (VIRTUAL)			29 COMMAND YOUR DAY 9-10AM (VIRTUAL)		30		
	KWPP TOWNHALL MEETING (VIRTUAL) 11 AM—12 PM			KWPP INFO SESSION (VIRTUAL) 5—7 PM		MANDATORY NEW AGENT ORIENTATION (IN PERSON) 6—7 PM		KWPP INFO SESSION (IN PERSON) 5—7 PM							
	PROFIT SHARE W/ CINDY SINGH (VIRTUAL) 1—2 PM			GET ON BOARD W/ DC SALES & AGENCY W/ RACHEL JEFFERIES (VIRTUAL) 5:30—7:30 PM		GET ON BOARD W/ DC SALES & AGENCY W/ RACHEL JEFFERIES (VIRTUAL) 1:30—3:30 PM		ALC MEETING (IN PERSON) 3—4 PM							
	BAD ASK BROKER CONVERSATION (VIRTUAL) 6:30 PM—7:30 PM			OPERATION: PUSH (IN PERSON) 5:45—7 PM TOPIC: OPEN HOUSE BLITZ		ROLLIN' W/ RENTALS W/ LANCE MACON (IN PERSON) 6:30 PM—7:30 PM									
				VALUE2: HOW TO ARTICULATE YOUR VALUES TO YOUR CLIENT (VIRTUAL) 1—5 PM											
31															
	KEY	STAKEHOLDERS / TOWNHALL MEETING	MD/DC REGIONAL KWRI	ALC	MASTERMIND & MINDSET	CONTRACT EDUCATION	TECH & COMMAND	CAPPERS ONLY	RECRUITING & ONBOARDING	PREFERRED VENDOR	KWPP 201+ CLUB	EVENTS	BUSINESS & MONEY	GROWTH & DEVELOPMENT	